



Memorandum

Oregon Department of Fish and Wildlife

Date: June 7, 2023
To: Fish and Wildlife Commissioners
From: Shannon Hurn, Deputy Director for Administration
Subject: June 2023 Financial Report

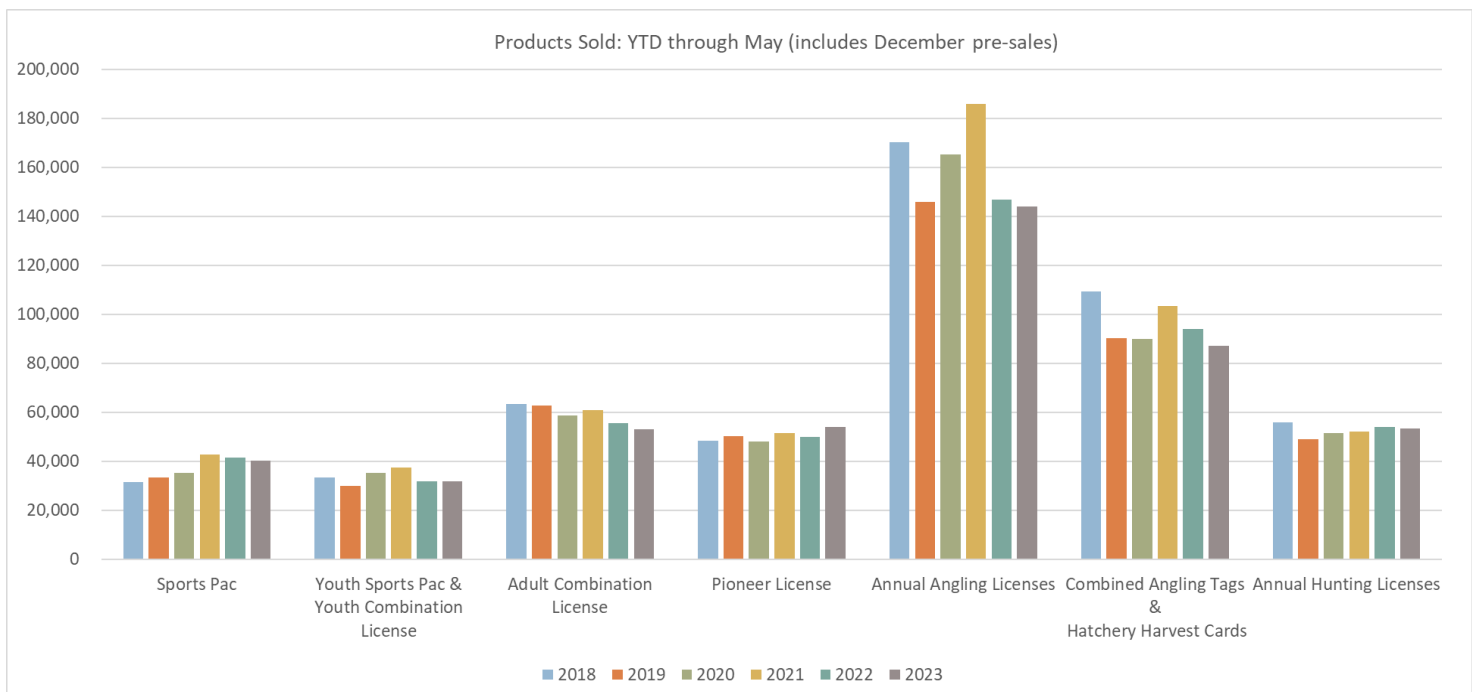
Department Financial Report

For the month ending April 30, 2023, ODFW’s unrestricted cash balance finished at \$51.9 million and restricted cash came in at \$55.6 million, for a total of \$107.5 million in ending balance. Unrestricted cash fell \$6.4 million from the prior month, while the restricted cash balance essentially remained the same. Strong sales in May and receipt of federal funding have reversed this negative trend.

License Sale Trends

May brought with it a continuation of April’s strong sales for many license products. Total product sales were 4.9% higher with an additional \$1.04 million than in May of 2022. Most notable are the increases in license sales for Annual Angling and Annual Shellfish Licenses, which had been lagging behind throughout Quarter 1 of 2023.

Recreational Products Sold: Year-to-Date Trends of Select Products



Due to the Controlled Hunt application deadline occurring in May, this is a good time of year to review license sales on a Year-to-date (YTD) basis. Overall sales remain strong through the Electronic Licensing System, and this year 70% of sales in May were self-serve via the internet.

Sports Pac sales were 7% higher than in May 2022. The 2023 Year-to-date (YTD) Sports Pac sales are only -3% lower than 2022's sales through May, and are 9% higher than the previous 5-year average.

YTD Youth Sports Pac sales remain -6% lower than 2022's recorded sales, and -4% lower than the 5-year average.

Youth Combination License sales were very strong this May, as we recorded 1,888 (+22%) more products sold compared to May 2022. With this month factored in, YTD Youth Combination License sales are now 3% higher than 2022's YTD totals, though they remain -6% lower than the 5-year average.

Pioneer License sales also sold well this month. There were 2,928 more of these licenses sold than in May 2022. This puts YTD Pioneer License sales 8% higher than the 2022 totals, and 9% higher than the 5-year average.

May was a great month for angling product sales as well. Despite a slow start to the year, Annual Angling License sales are now only -2% lower than 2022's YTD sales through May. This is a significant improvement from April's -13% YTD sales deficit compared to 2022. YTD sales remain -12% lower than the 5-year average, however.

May's sunny, warm weather likely encouraged license sales. Another possible draw is spring Chinook fishing opportunities which were extended on parts of the Columbia River during May.

Annual Shellfish License sales also had an impressive month, as 6,446 more products were sold (+38%) compared to last May. In YTD terms, sales have caught up with the 5-year average, though they remain -9% lower than last year's YTD totals.

The opening of sections of the North and Central Oregon coastline to razor clamming in May was a likely contributor towards strong sales.

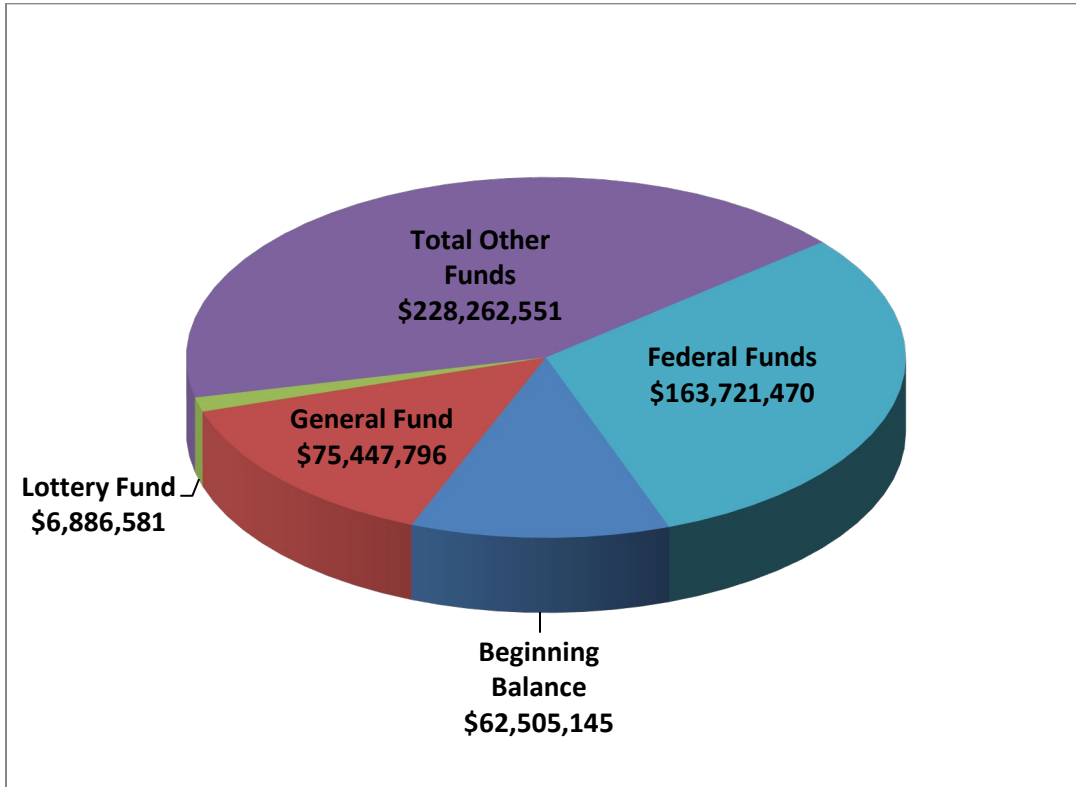
2023-25 Budget Development

The Department's budget bill, Senate bill 5509 had a work session in Joint Committee on Ways and Means Subcommittee on Natural Resources May 31st, and a work session in Joint Committee on Ways and Means June 2nd. The next step is votes on the floor in both chambers to finalize the passage of the bill before it will be reviewed for Governor's signature. The May revenue forecast indicated strong General Fund and moderate Lottery Fund revenue increases. This helped the agency's budget bill adhere closely to the Governor's Recommended Budget which maintained current service level, authorized some new investments but created no new programs. There are several General Fund additions in Senate bill 5509, particularly for the Water Program and Oregon Conservation and Recreation Fund, and Lottery Fund investment for Klamath Basin native fish reintroduction coordination efforts.

**ODFW Financial Report for 2021-2023 Biennium
Commission Meeting
as of April 2023**

	Legislatively Adopted Budget	Adjustments & E-Boards	Legislatively Approved Budget	Actuals as of 4/30/2023	% of Total Biennium Budget 91.70%
REVENUE					
Revenue Transactions for Prior Biennium (AY21)				3.55	
General Fund	47.05	28.40	75.45	60.62	
Lottery Fund	6.77	0.12	6.89	6.02	
Other Funds	-				
Hunter/Angler	128.44	-	128.44	103.10	
Commercial Fisheries Fund	10.64	-	10.64	11.16	
All Other Categories	74.19	15.00	89.19	55.54	
Total Other Funds	213.26	15.00	228.26	169.80	
Federal Funds	159.34	4.39	163.72	119.27	
Total Revenue	426.42	47.90	474.32	355.70	74.99%
EXPENDITURES					
Expenditure Transactions for Prior Biennium (AY21)				7.35	
Wildlife					
General Fund	6.08	15.42	21.50	20.45	
Lottery Fund	1.36	0.04	1.39	1.00	
Other Funds	41.80	6.78	48.58	34.42	
Federal Funds	34.59	0.74	35.33	26.32	
Total Wildlife Programs	83.83	22.97	106.80	82.20	76.97%
Fish					
General Fund	22.50	8.71	31.21	24.31	
Lottery Fund	5.21	0.07	5.28	4.11	
Other Funds	88.48	1.85	90.33	60.68	
Federal Funds	99.42	2.45	101.87	77.76	
Total Fish Programs	215.60	13.08	228.69	166.85	72.96%
Habitat					
General Fund	5.79	3.67	9.47	4.90	
Lottery Funds	0.20	0.01	0.21	0.14	
Other Funds	6.05	2.21	8.26	3.85	
Federal Funds	10.77	1.05	11.82	6.86	
Total Habitat Division	22.82	6.94	29.76	15.75	52.92%
Administration					
General Fund	7.82	0.60	8.42	7.12	
Lottery Fund	-	-	-	-	
Other Funds	50.32	1.16	51.49	39.15	
Federal Funds	8.11	0.15	8.26	4.05	
Total Administration	66.25	1.91	68.16	50.32	73.82%
State Police					
General Fund	2.61	-	2.61	1.78	
Other Funds	28.70	-	28.70	24.02	
Total State Police	31.31	-	31.31	25.80	82.40%
Debt Service					
General Fund	2.09	-	2.09	2.06	
Other Funds	1.94	-	1.94	1.85	
Total Debt Service	4.03	-	4.03	3.92	97.23%
Capital Improvement					
General Fund	0.16	-	0.16	-	
Other Funds	6.40	0.02	6.43	3.96	
Federal Funds	3.35	-	3.35	0.28	
Total Capital Improvement	9.91	0.02	9.94	4.24	42.69%
Capital Construction					
General Funds	-	-	-	-	
Other Funds	5.50	-	5.50	0.83	
Federal Funds	3.10	-	3.10	3.10	
Total Capital Construction	8.60	-	8.60	3.93	45.73%
Agency-wide					
General Fund	47.05	28.40	75.45	60.62	80.35%
Lottery Fund	6.77	0.12	6.89	5.25	76.23%
Other Funds	229.20	12.02	241.23	168.77	69.97%
Federal Funds	159.34	4.39	163.72	118.36	72.30%
Total Expenditures	442.36	44.93	487.28	353.01	72.44%

**Oregon Department of Fish and Wildlife
2021-23 Legislatively Approved Budget - Revenue
as of April 2023 \$ 536.83**



**Oregon Department of Fish and Wildlife
2021-23 Legislatively Approved Budget - Expenditures
as of April 2023 \$ 487.29**

